

**Open Positions Report  
Week of June 4, 2018**

**WE ARE BLOOD**

**Clinical Apheresis Registered Nurse:** This individual will perform therapeutic apheresis and cellular therapy procedures both in-house and at contracted facilities in accordance to the physician orders and set procedures and policies, as well as coordinate, oversee and perform special donations procedures in-house. Responsibilities include: Access and maintenance of central venous catheters (CVC) and ports. Assess and monitor patients/donors while they undergo their ordered procedure. Patient/ caregiver education regarding procedures and post procedure care. Serve as liaison for patients and physicians; review all request forms, physician's orders, patient history, medications and lab work, as applicable. Other duties as assigned by Management. Requirements: Must have an active unencumbered State of Texas RN license & must be CPR certified. Must have +1 year of nursing experience in a hospital setting, oncology unit or clinic required; and a minimum of 3 years of donor qualification related functions in a blood center may substitute for some clinical experience. Phlebotomy experience required. ICU, ER, pediatrics, apheresis, dialysis and/or oncology experience preferred. Must be able to maintain on-call responsibilities and flex set schedule to include evenings or alternate days of the week as needed. Must be at least 21 years of age, have a valid TX driver's license, proof of vehicle insurance, and an acceptable driving record. Clinical ladder for professional development available. EEO Employer: Minorities/Women/Veterans/Disabled. Click [here](#) to apply now.

**UNITED TISSUE RESOURCES**

**Donor Eligibility Specialist:** This individual will provide information about tissue donation to potential donor families throughout Central Texas, as well as offer support during the early hours of their loss. Responsibilities include: Evaluate potential donor information for acceptability according to written criteria. Perform an authorization for tissue donation process with donor families, as well as conduct an interview to obtain medical and social history information about the potential donor. Oversee and coordinate the tissue donor case with the surgical recovery team and external service partners, as applicable. Other duties as assigned by Management. Requirements: HS diploma or equivalent, & 1-2 years of science or health science background required. Prefer Bachelor's degree in a related field and/or Tissue Banking experience. Must be able to exercise discretion, as well as compassion, respect, and concern for families in their time of grief. Exhibit professional conduct and demeanor at all times. Must have excellent communication skills both verbally and written. Must be available to work 3, 12-hour shifts per week. Must be able to work from home & attend office hours weekly. Must be at least 21 years of age, have a valid TX driver's license, proof of vehicle insurance, and an acceptable driving record. EEO Employer: Minorities/Women/Veterans/Disabled. Click [here](#) to apply now.

**Business Development Director:** This individual will lead the development of new business opportunities that support UTR's overall growth strategy and works closely with Operation's Directors to maximize UTR's services to existing and new accounts as well as revenue generation. Responsibilities include: Develop new business opportunities and relationships with assigned donor referral sources, vendors, hospitals, GPOs and other potential customers at all stages of the business cycle to include targeting, prospecting and presenting compelling business propositions. Develop and execute a strategic business plan that meets or exceeds established goals and profitability targets. Track shared service partner, distribution partnership and client leads, providing follow-up towards expanding both core and ancillary services provided by UTR. Provide UTR senior management with market analysis summaries and reports as applicable to assist in strategic planning and the development of new service opportunities. Effectively assist UTR management with large scale, complex contracts negotiations and close new agreements. Requirements: A Bachelor's degree in Communications, Business, Bio-engineering/medical or health care field with some graduate level courses in Management preferred. A current licensed RN or PA-c is preferred. Minimum of 5-7 years of management and/or supervisory experience. Prefer 5 years of customer service experience in an organ, tissue banking and medical device field at a senior level. Must be a CTBS certified or test for CTBS at next available exam cycle. Requires in-depth knowledge of the bio-medical, allograft and device industry. Must have healthcare contract negotiations experience. Ability to develop sales strategies and negotiate pricing agreements. Must be able to provide reliable personal transportation. Travel is essential to this position and must be able to travel regularly throughout the assigned territory. Ability to work a flexible schedule including nights and weekends. Must be at least 21 years of age, have a valid TX driver's license, proof of vehicle insurance, and an acceptable driving record. EEO Employer: Minorities/Women/Veterans/Disabled. Click [here](#) to apply now.